

Aftermarket Sales & Parts Kits

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AFTERMARKET SALES MANAGER

Benefits of Promoting & Selling Parts

- ✓ Keeping the customer in production
- ✓ Value add to the customer
- ✓ Providing more value than the MRO
- ✓ Revenue source
- ✓ Overall customer satisfaction



Kit Details

Level 1 – Belt & Spindle Kit w/ Drive Shaft

Level 2 – Belt & Spindle Kit w/ Drive Shaft + Idler Spindle Kit

Both kit levels come with a 5% discount off list price for all customers

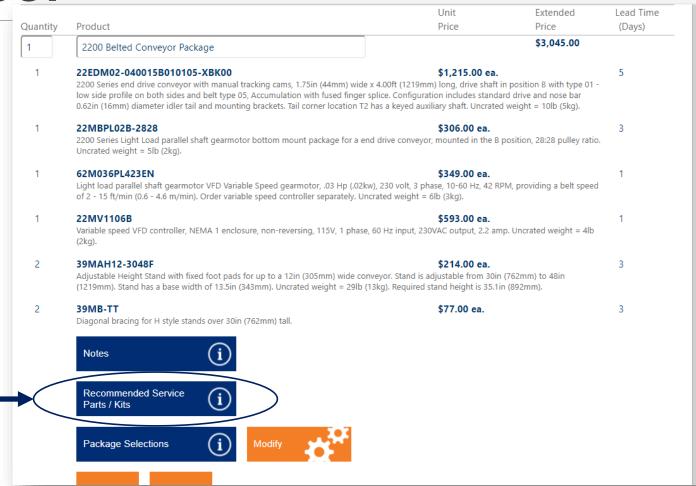
Modifications to the kits is not an option

Accessible through DTools



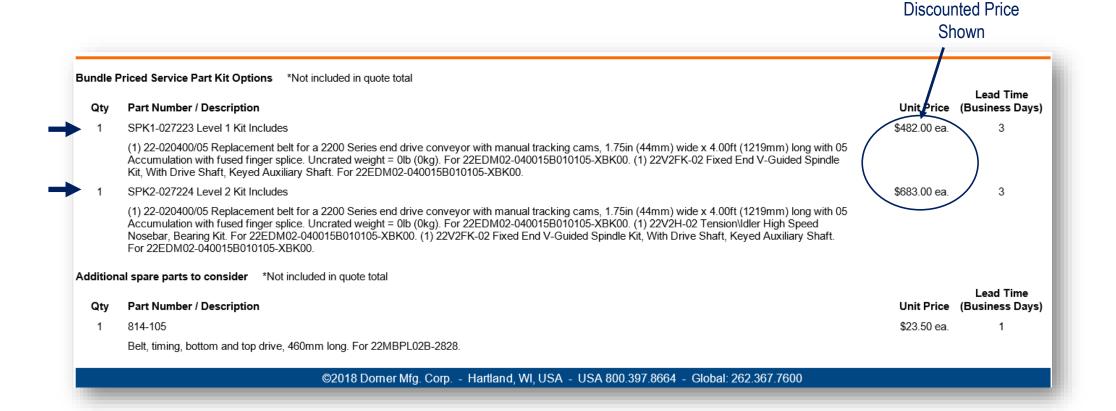


DPricer



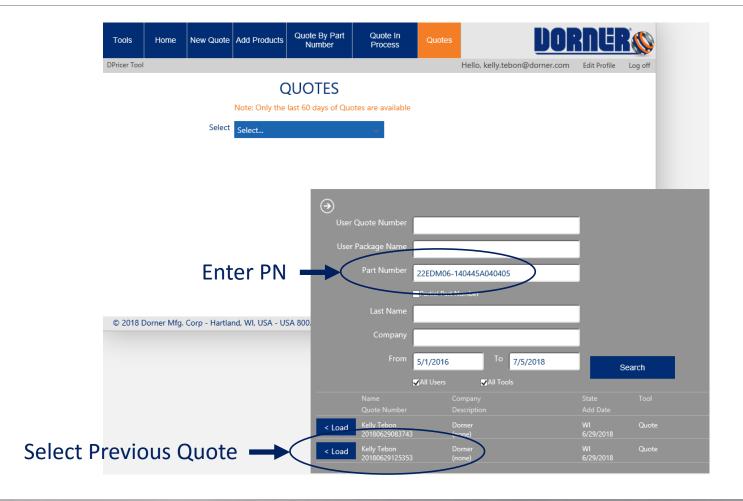


DPricer





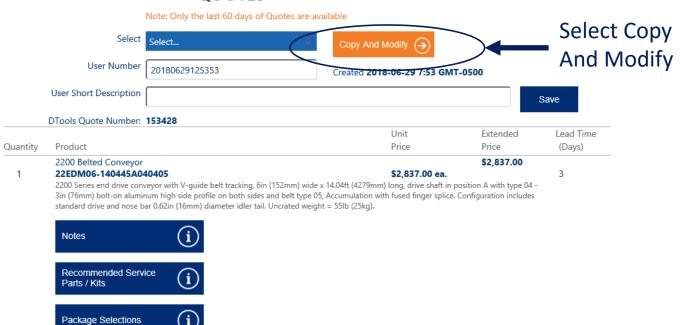
SPKs for Existing Conveyors



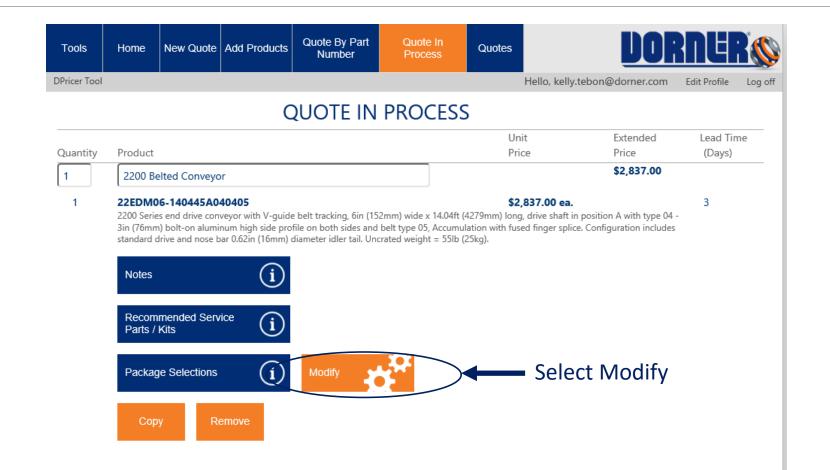




QUOTES





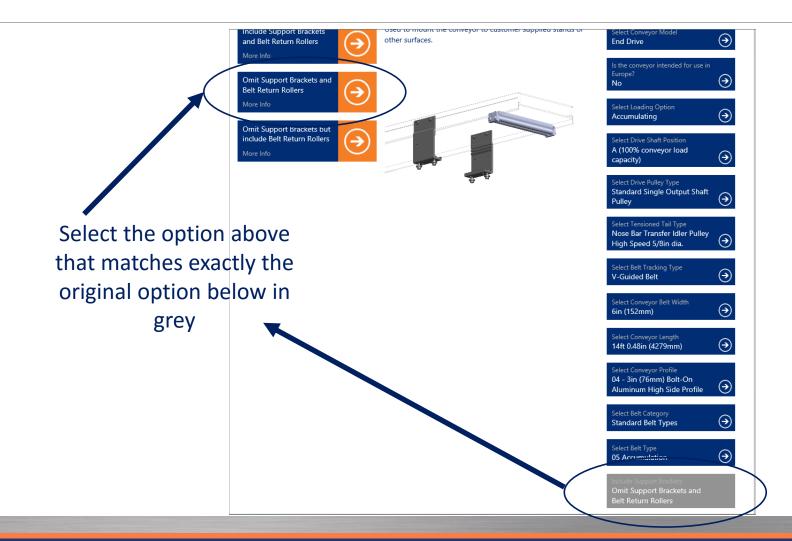






Brackets

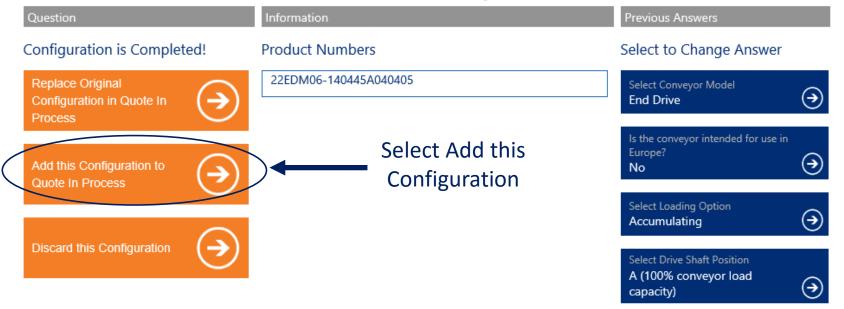




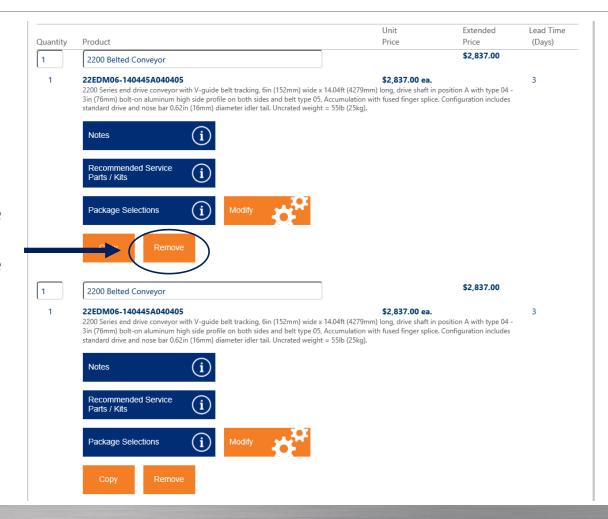




2200 Belted Conveyor

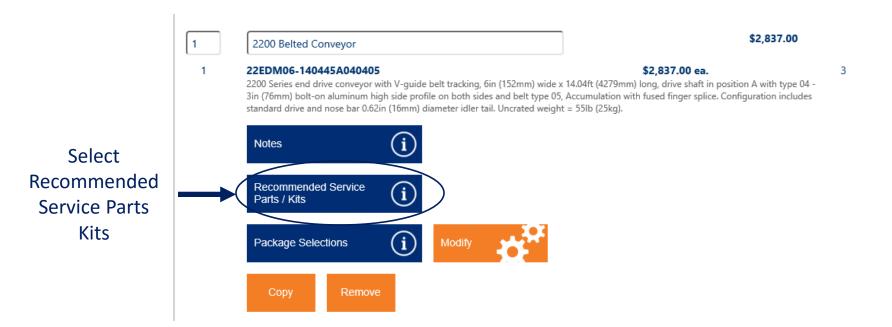




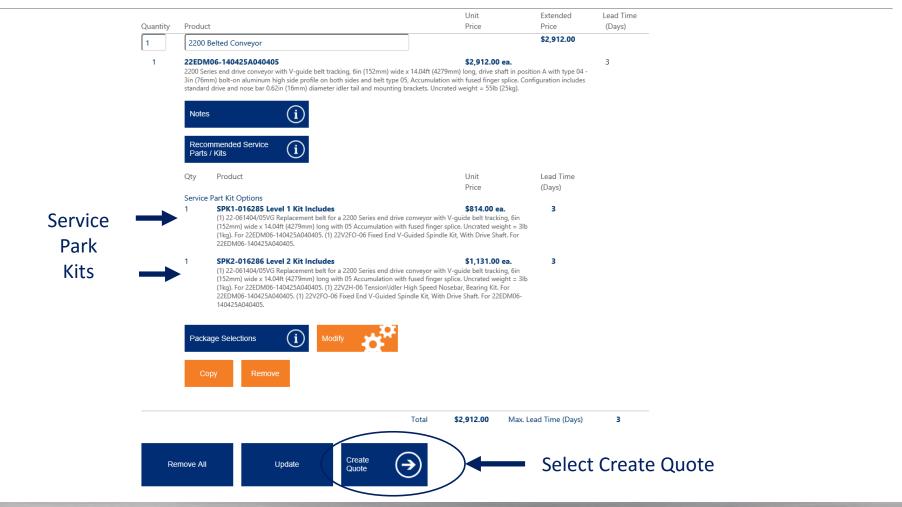






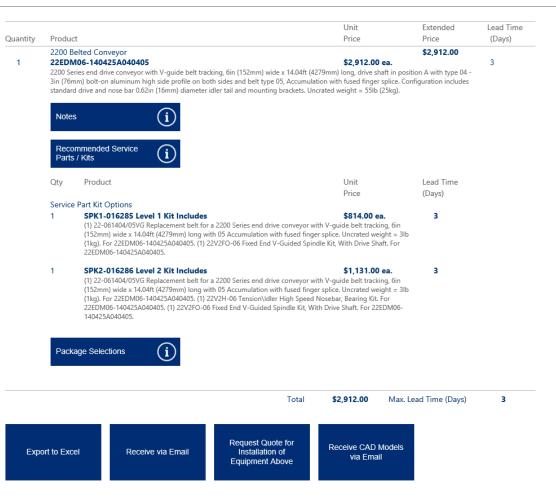








Now you are ready to provide the Service Parts Kits quote





Customer Value

- ✓ Less downtime, more uptime
- ✓ Help extend the life of your conveyor
- ✓ Maintain your 10 Year Warranty
- ✓ Confidence knowing the correct parts are on-hand
- ✓ Helps eliminate excessive expedite and freight charges
- ✓ Cost Savings with bundled kit price





Thank you!

